FORBES & FINANCE in the SILICON VALLEY at the Rosewood Some Stories about Financial Markets in 2014

The CRISIS of ROWDING

> Quant Copycats, Ugly Models, and the New Crash Normal LUDWIG B. CHINCARINI

Chincarini 2014

Professor Ludwig Chincarini University of San Francisco IndexIQ FutureAdvisor NERA www.ludwigbc.com

October 29, 2014

University of San Francisco

The CRISIS of CROWDING

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LUDWIG B. Chincarini

## A Collection of Stories

- 1. My Financial Predictions and Financial Markets
- 2. Big Picture of Financial Markets
- 3. Alibaba Trade
- 4. Crowding and Crowding Research
- 5. The Bull and Bear

On 01/04/2014 and 03/19/2014, I made a couple of remarks:

1. Treasuries might be dangerous. Avoid them, especially 7-10 year area.

#### Incorrect – has surprised many.

	SHY	IEI	IEF	TLT
Jan - Oct 2014	0.49%	2.26%	5.89%	16.66%
March - Oct 2014	0.52%	1.73%	4.02%	11.12%

2. Housing might slow down and not do well. Incorrect, has slowed down. Direct investments did ok,

but REIT investments did well.

	RWR	ROOF	SPCS20*	SPCS10*	Futures 10
Jan - Oct 2014	20.83%	10.51%	4.85%	4.73%	5.69%
March - Oct 2014	13.07%	5.27%	5.03%	4.79%	5.81%
* Through end of August					

3. Dollar will strengthen versus Euro. *Correct.* ROW has more to do.

	Dollar - Yen	Dollar - Euro
Jan - Oct 2014	3.16%	6.28%
March - Oct 2014	5.72%	7.93%

4. Twitter and King Digital shorts of the year? *Correct. Both are hugely down.* 

	TWTR	KING
Jan - Oct 2014	-36.55%	
March - Oct 2014	-14.56%	-48.84%
* From March 25, 2014		

- 1. Interest rates are not rising
  - Fed is quiet, QE to stop
  - 85% probability that Fed won't raise rates until second half of 2015 (mode is 2Q:2015)
  - Why? Global glut? Inflation tame. Yellen's focus on unemployment as long as inflation is low

### 10-year US Interest Rates

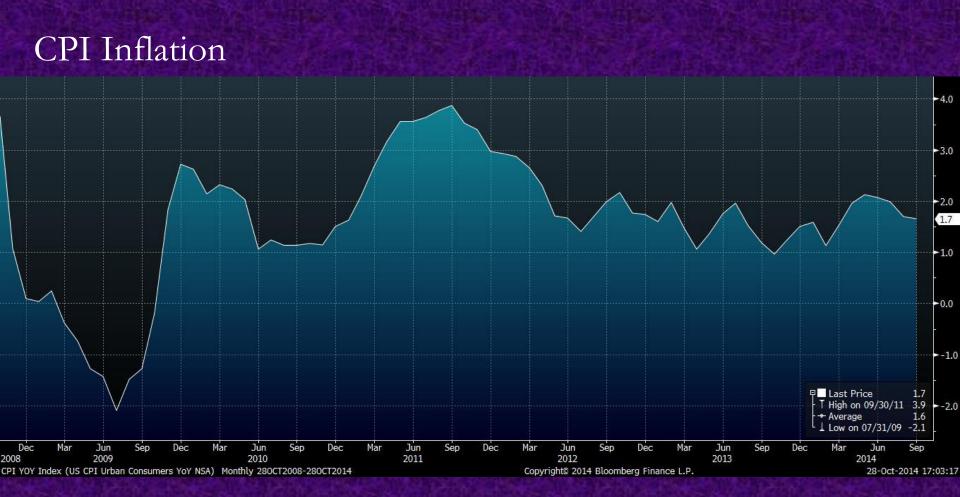


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### 30-year fixed rate mortgages



9



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### Unemployment



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11

#### San Francisco too

<MENU> to return to summary

95) Filter Regions 96) Detailed Search			Employme	nt MSA Lis	it
Total Nonfarm 📃 🔽 Region MSAs 🔮	<b>7</b>	Growth	*	1 Year	Ŧ
MSA (Total: 348)	State	Ppl (M)	% Ppl	Chg (M)	î î
19) San Francisco-San Mateo-Redwood City Metropolitan D	Div CA	1115.4	100.4%	39.	7
20) Denver-Aurora	CO	1347.6	100.6%	38.	8
21) Boston-Cambridge-Quincy NECTA Division	MA	1817.2	100.2%	37.	3
22) Miami-Miami Beach-Kendall Metropolitan Division	FL	1091.7	100.5%	35.4	4
23) San Jose-Sunnyvale-Santa Clara	CA	1004.9	100.6%	34.	3
24) San Diego-Carlsbad-San Marcos	CA	1345.5	99.9%	33.	3
25) Austin-Round Rock	TX	895.6	100.0%	31.	7
26) Portland-Vancouver-Beaverton	OR-WA	1068.9	100.0%	31.	1
27) Minneapolis-St. Paul-Bloomington	MN-WI	1843.2	100.2%	31.	0 -



Mar Dec., De

### Participation Rate Declining still



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#### 2. Low rates are driving equities up

(HELD) for explanation

#### - Does QE create inflation or bubbles?

NHELPZ IOI (									
90 <go> to Save</go>	e Curre	ent Setting	js as De	efault	View				
94) News	<del>-</del> 95)	Settings					W	orld Equit	y Indices
Standard 🛛 👱 🗖	Movers	Volatility	/ 🔽 Ratio	os 🔳 Futi		AVAT vs 1	.0d 💌 🦉	हे Ytd	🔹 USD 🔻
1) Americas	2day	Value	Net Chg	ቼ Chg	Δ AVAT	Time	P/E	Dvd Yld	ି ୫ YtdCur
11) DOW JONES	ward in	16996.85	-8.90	-0.05%	-32.72%	12:10	15.31	2.23	+2.53%
12) S&P 500	مرسمه	1985.49 d	+.44	+0.028	-17.87%	11:55	17.67	1.95	+7.428
13) NASDAQ	ممريهم	4541.29	-23.01	-0.50%	+10.49%	12:10	68.55	1.28	+8.738
14) TSX	۲ سمب	14568.68 d	-55.57	-0.38%	-11.928	11:50	18.50	2.85	+2.038
15) MEX IPC	w~1 ^	44218.12 d	+178.48	+0.418	-47.94%	11:50	25.27	1.72	+0.64%
16) IBOVESPA	mar -	51988.26	-341.77	-0.65%	-29.728	12:10	15.37	4.71	-2.16%
2) EMEA									
21) Euro Stoxx	ما <sup>لعالي</sup> سلامهم	3032.98 d	-3.17	-0.10웡	-28.718	11:55	21.57	3.77	-9.428
22) FTSE 100	~~~ <sup>~~~</sup>	6457.85 d	+55.68	+0.878	-25.68%	11:55	16.36	4.84	-6.66%
23) CAC 40	n n 😽	4124.93 d	+12.26	+0.30원	-38.13%	11:55	25.30	3.40	-10.84%
24) DAX	waa	9115.80 d	+47.61	+0.53%	-25.30%	11:55	16.62	2.94	-11.398
25) IBEX 35	۲۰۰۰ معسم	10257.00 d	-137.80	-1.33%	-20.78%	11:55	21.01	4.82	-3.96%
26) FTSE MIB	pour M	19271.48 d	-205.14	-1.05%	-17.58%	11:55	173.37	2.96	-5.66%
27) AEX	Mark marks	402.06 d	+.80	+0.20원	-18.69%	11:55	20.42	3.02	-7.088
28) OMX STKH30		1389.03	+8.20	+0.598	-21.68%	12:10	15.47	3.72	-8.15%
29) SWISS MKT	pres and	8663.95 d	+33.54	+0.398	-27.03%	11:55	19.54	3.13	-0.31%
3) Asia/Pacific									
31) NIKKEI	~~~~~~	15553.91 d	+224.00	+1.46%	+2.15%	02:28 c	20.04	1.58	-7.00%
32) HANG SENG	<b>م</b> رور	23819.87 d	+299.51	+1.278	+42.76%	04:01 c	10.34	3.78	+2.198
33) ASX 200	~~~ <sup>h</sup> ~~~	5447.68	-4.92	-0.09%	-6.31%	01:46 c		4.44	+1.58%
Australia 61 2 9777	8600 Braz	zil 5511 3048 45	500 Europe	44 20 7330	) 7500 Germa	ny 49_69-92	204 1210 Ho	ng Kong 85 <mark>2</mark>	2 2977 6000

#### Currency Losses too

ustralia 61 2 9777 8600 Brazil 5511 3048 4500 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 apan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2014 Bloomberg Finance L.P. SN 114576 EDT GMT-4:00 G457-3232-0 29-0ct-2014 12:10:35

#### 2. Low rates are driving equities up

#### - Does QE create inflation or bubbles?

94) News	🔹 95) S	Settings					World Equit	y Indices
Standard 🔄 👱	Movers	Volatility	Ratios	Futures	🛃 AVAT vs	10d 💌	% Ytd	VSD V
1) Americas	2day	Value	Net Chg	% Chg	Δ AVAT	Time	% Ytd	% YtdCur
11) DOW JONES	~~~~ <sup>~</sup>	16970.07	-35.68	-0.21%	-26.67%	14:29	+2.37%	+2.37%
12) S&P 500	~~~ <sup>~</sup>	1977.74	-7.31	-0.37%	-15.21%	14:29	+7.00%	+7.00%
13) NASDAQ	grand and	4537.89	-26.41	-0.58%	+7.38%	14:29	+8.65%	+8.65%
14) TSX	,	14504.59 d	-119.66	-0.82%	-6.14%	14:09	+6.48%	+0.90%
15) MEX IPC	sm 📉	44074.93 d	+35.29	+0.08%	-33.98%	14:09	+3.15%	-0.29%
16) IBOVESPA	mm <sup>r</sup> h	51492.68	-837.35	-1.60%	-19.98%	14:29	-0.03%	-4.28%
2) EMEA								
21) Euro Stoxx	Marth Wards	3022.42 d	-13.73	-0.45%	-27.48%	12:50 c	-2.78%	-10.54%
22) FTSE 100	and the second	6453.87 d	+51.70	+0.81%	-24.88%	12:35 c	-4.37%	-7.47%
23) CAC 40	an the second	4110.64	-2.03	-0.05%	-36.67%	13:05 c	-4.31%	-11.95%
24) DAX	مرجعه المحمد	9082.81	+14.62	+0.16%	-23.59%	13:30 c	-4.91%	-12.50%
25) IBEX 35	and the state	10247.80 d	-147.00	-1.41%	-23.27%	12:38 c	+3.34%	-4.91%
26) FTSE MIB	pour Witz	19157.41 d	-319.21	-1.64%	-14.35%	12:30 c	+1.00%	-7.06%
27) AEX	Martin Martin	401.10	16	-0.04%	-18.97%	13:05 c	-0.17%	-8.14%
28) OMX STKH30	mar and	1389.95	+9.12	+0.66%	-12.24%	13:40 c	+4.28%	-8.79%
29) SWISS MKT	m and	8654.47 d	+24.06	+0.28%	-27.42%	12:31 c	+5.50%	-1.29%
3) Asia/Pacific								
31) NIKKEI	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	15553.91 d	+224.00	+1.46%	+2.15%	02:28 c	-4.53%	-7.55%
32) HANG SENG		23819.87 d	+299.51	+1.27%	+42.76%	04:01 c	+2.20%	+2.20%
33) ASX 200	~~~ <sup>1</sup> ~~~	5447.68	-4.92	-0.09%	-6.31%	01:46 c	+1.78%	+0.35%
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<HELP> for explanation.

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- 3. Global growth sagging
  - China and Germany not leading
  - Oil prices taking the hit

### 3. Global growth sagging (China)

<pre></pre>	ation.									
96) Chart	97) Se	et as De	efault Vi	iew				Econo	mic Fo	recasts
Country/Region/World	Cont	ributor			mposite		0	Yearly	Quai	rterly
China	<b></b>		<ul> <li>Priva</li> </ul>		Officia					
					ctual / F		sts			
Country	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016 🗅
Economic Activity										
1) Real GDP (YoY%)	14.20	9.60	9.20	10.40	9.30	7.70	7.70	7.40	7.00	7.00
2) CPI (YoY%)	4.77	5.90	-0.68	3.33	5.42	2.65	2.63	2.20	2.60	2.80
3) Unemployment (%)	4.00	4.20	4.30	4.10	4.10	4.10	4.05	4.10	4.15	4.10
External Balance										
4) Curr. Acct. (% of GDP)	9.70	9.14	4.87	3.90	1.81	2.59	1.95	2.40	2.30	2.20
Fiscal Balance										
5) Budget (% of GDP)	0.58	-0.40	-2.28	-1.69	-1.14	-1.67	-1.86	-2.10	-2.10	-2.00
Interest Rates										
6) Central Bank Rate (%)	7.47	5.31	5.31	5.81	6.56	6.00	6.00	6.00	5.95	-
7) 3-Month Rate (%)	3.60	1.00	1.45	2.80	2.65	2.86	5.00			-
8) 2-Year Note (%)	3.98	1.27	1.65	3.40	2.86	3.10	4.38	3.50	3.48	
51) Bloomberg Consens	us Foreca	sts Sur	mmary a	as of Oc	t. 29 (T	able)			BN	04:35
52) SURVEY: China Econ	omy to E	xpand 7	7.3% in 4	4Q14; Pi	rior +7.3	8			BF₩	/ 10/28
53) China Economic For	ecasts: B	loombe	erg Mon	thly Sur	vey (Tal	ble)			B BN	10/28
54) China Recession Pro	bability:	Bloom	berg Mo	onthly Su	urvey (T	able)			BN	10/28
55) China QOQ% GDP For									BN	10/28
Australia 61 2 9777 8600 Braz Japan 81 3 3201 8900 Sir	zil 5511 304 ngapore 65 (	48 4500 E 5212 1000	Europe 44 D U.S	5.1212:	7500 Germa 318 2000 14576 EDT	- Cop	yright 20	14 Bloomb	era Finar	ice L.P.

3. Global growth sagging (Europe)



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### 3. Global growth sagging (Commodity Prices dropping)

<HELP> for explanation, <MENU> for similar functions.

95) Save Defaults	96) 1	Vews				Globa	il Commod	ity Prices
🗖 Movers 🔳 Units 🗹 AVA1	<b>vs</b> 100d	🔽 🔳 Chg I	VY 14:30 🏾	<u> </u>	ls 💿 Avgs	<ul> <li>Perf</li> </ul>	%YTD 🔄	USD
1) Energy	2Day	Price	Net Chg	%Chg	Δ AVAT	Time	%YTD	%YTDCur
10) NYMEX WTI Crude	مسیہ سمبر d	82.65	+1.23	+1.51%	-13.55%	12:31	-16.028	-16.028
11) ICE Brent Crude	d	87.56	+1.53	+1.78%	-12.34%	12:31	-20.978	-20.978
12) NYMEX Gasoline	d	223.39	+3.78	+1.728	-1.54%	12:31	-19.81%	-19.818
13) NYMEX Heat Oil	d	254.91	+5.60	+2.25%	+78.28%	12:29	-17.16%	-17.168
14) ICE Gasoil	d	757.50	+16.00	+2.168	+12.478	12:31	-19.88%	-19.888
15) NYMEX Nat Gas	d	3.743	+0.094	+2.58%	+23.96%	12:31	-11.51%	-11.518
2) Metals								
20) Spot Gold	Jul -	1222.95	-5.57	-0.45%		12:41	+1.778	+1.778
21) Spot Silver	المسم سلمو	17.23	+0.02	+0.098		12:41	-11.52%	-11.528
22) Spot Platinum	man	1268.50	+1.75	+0.148		12:40	-7.488	-7.488
23) Spot Palladium	growthe and	798.00	+4.75	+0.60원		12:41	+11.398	+11.398
24) LME 3mth Aluminium	d M	1996.00y	+13.00	+0.668		10/28	+10.87%	+10.878
25) LME 3mth Copper	d 🖌 👘	6795.00y	+65.00	+0.978		10/28	-7.68%	-7.688
<ol><li>Agriculture</li></ol>								
30) CBOT Corn	میں (شکر d	368.00	+3.50	+0.96%	+28.82%	12:31	-12.80%	-12.808
31) CBOT Wheat	d	534.00	+3.25	+0.618	-28.488	12:31	-11.778	-11.778
32) CBOT Soybeans	d N. M	1036.75	+21.75	+2.148	+100.028	12:31	-21.528	-21.528
33) ICE Coffee	d -~~^ 🔨	190.15	-2.20	-1.14%	-19.36%	12:31	+71.778	+71.778
34) ICE Sugar	میں d	16.32	+0.19	+1.18%	-52.66%	12:31	-0.55%	-0.55%
35) ICE Cotton	ملس سب d	65.45	+0.98	+1.52%	+99.55%	12:30	-22.67%	-22.678
Australia 61 2 9777 8600 Braz Japan 81 3 3201 8900 Sir	il 5511 304 Ngapore 65 6	18 4500 Euroj 212 1000	oe 44 20 7330 U.S. 1 212	7500 Germ 318 2000	any 49 69 9 Copur	204 1210 ight 2014	Hong Kong 852 Bloomberg Fi	2 2977 6000

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## III. Thoughts about Alibaba

1. Alibaba was a hot IPO – how could you take part in it?

- You can't buy at the IPO date

- Some people thought as early as May 2014 it would be hotter than expected.

**Solution**: Buy YHOO. <u>http://ludwigbc.com/the-alibaba-trade/</u>

# III. Thoughts about Alibaba

#### 1. Alibaba was a hot IPO – how could you take part in it?

**Fact I**: Yahoo (YHOO) owns 22.6% of Alibaba. That means, Yahoo is worth Yahoo + 0.226\*Alibaba Market Value.

**Fact 2**: YHOO must sell 40% of its stake in the IPO. Thus, after the IPO, when Alibaba moves to the secondary market, the value of YHOO will be: Yahoo + 0.40\*IPO Market Value + 0.60\*Secondary Market Value.

**Trade 1**: Thus, prior to the IPO, one might wish to take an outright long position in YHOO. If the analyst projection is correct and the offering price is similar to what Alibaba believes, the return over the next month would be: 7%. Of course, this is a risky strategy (assumes a 62% jump over the offering price), but still may be worth doing.

Since I wrote this memo to my friends, the YHOO trade has done quite well (May 9, 2014 to September 16, 2014). A strategy of long-short with the S&P 500 would have made a very pretty return of 18.97%. A straight long position in YHOO would have made 26%.

III. Thoughts about Alibaba2. A Peter Drucker business model reemphasized.

### Priorities:

- 1. Customers
- 2. Employees
- 3. Shareholders

### IV. Crowding is Alive and Well What you should do:

### 1. Buy The Crisis of Crowding

(http://www.amazon.com/The-Crisis-Crowding-Copycats-Bloomberg/dp/1118250028/ref=sr\_1\_1?ie=UTF8&qid=1339689840&sr =8-1&keywords=the+crisis+of+crowding)

"One of the lessons from the crisis, rarely discussed, are the problems caused by a crowded trading place. Chincarini takes the reader down a path not looked at by many analysts. An excellent read." —JIMMY CAYNE, former CEO and Chairman of the Board of Bear Stearns

### 2. New Research that is fascinating

look out for my 2 papers to be on web in next month or so OR
 drop your business card off and I will send them to you when
 complete
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## V. The Bull and Bear

- Leveraged Indices what they are and background
- 2. Lawsuits
- 3. A better formula
  a. Monthly rebalancing
  b. Equal-weights
  c. Quant tilting

### V. The Bull and Bear

#### EXHIBIT 5

Impact of Switching Exposure Duration, April 2002 Through April 2013

	1	Effect of Cha	nging Reba	lance Free	qency from l	Daily to Mo	Effect of Cha Weighting f Capitalization t	irom	Effect of Tactical Weighting based on Model				
	S&P 500	S&P 500 (2X, Monthly)	S&P 500 (2X, Daily)	Excess (1)	S&P 500 (-1X, Monthly)	S&P 500 ( –1X, Daily)	Excess (2)	S&P 500 (2X, Monthly, EW)	Excess (3)	Alternatively Weighted U.S. Bull Model	Excess (4)	Alternatively Weighted U.S. Bear Model	Excess (5)
2013*	12.74%	26.55%	26.55%	0.01%	-11.71%	-11.68%	-0.03%	28.01%	1.45%	28.33%	0.32%	-11.53%	0.18%
Avg Annual Return	7.37%	16.00%	14.44%	1.56%	-5.68%	-8.05%	2.37%	18.90%	2.90%	20.13%	1.24%	-4.22%	1.46%
Annualized Avg Return	5.75%	9.02%	6.88%	2.14%	-7.69%	-9.61%	1.92%	12.23%	3.21%	13.95%	1.72%	-6.42%	1.27%
Annl Std Dev	18.28%	34.97%	35.31%	1.34%	20.46%	16.67%	4.42%	34.65%	4.28%	34.28%	2.82%	22.35%	2.17%

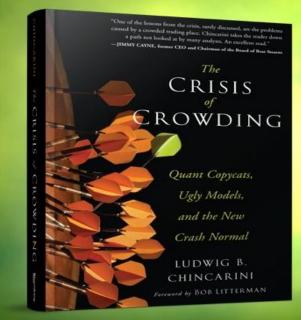
### Thank you

- Dr. Ludwig Chincarini
- University of San Francisco

#### www.ludwigbc.com chincarinil@hotmail.com

#### A RARE, IN-DEPTH ANALYSIS OF THE 2008 FINANCIAL CRISIS

"An excellent read." — JIMMY CAYNE



A unique blend of storytelling and sound quantitative analysis, *The Crisis of Crowding* explores the circle of greed from homeowners to real estate agents to politicians to Wall Street.

Linking the 2008 financial crisis back to the 1998 crisis of LTCM, *The Crisis of Crowding* shows how banks, hedge funds, and other market participants repeated the sins of the past and how the collapse of Lehman Brothers led to market insanity thanks to the irrational behaviors of buyers and sellers in the crowded space.

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